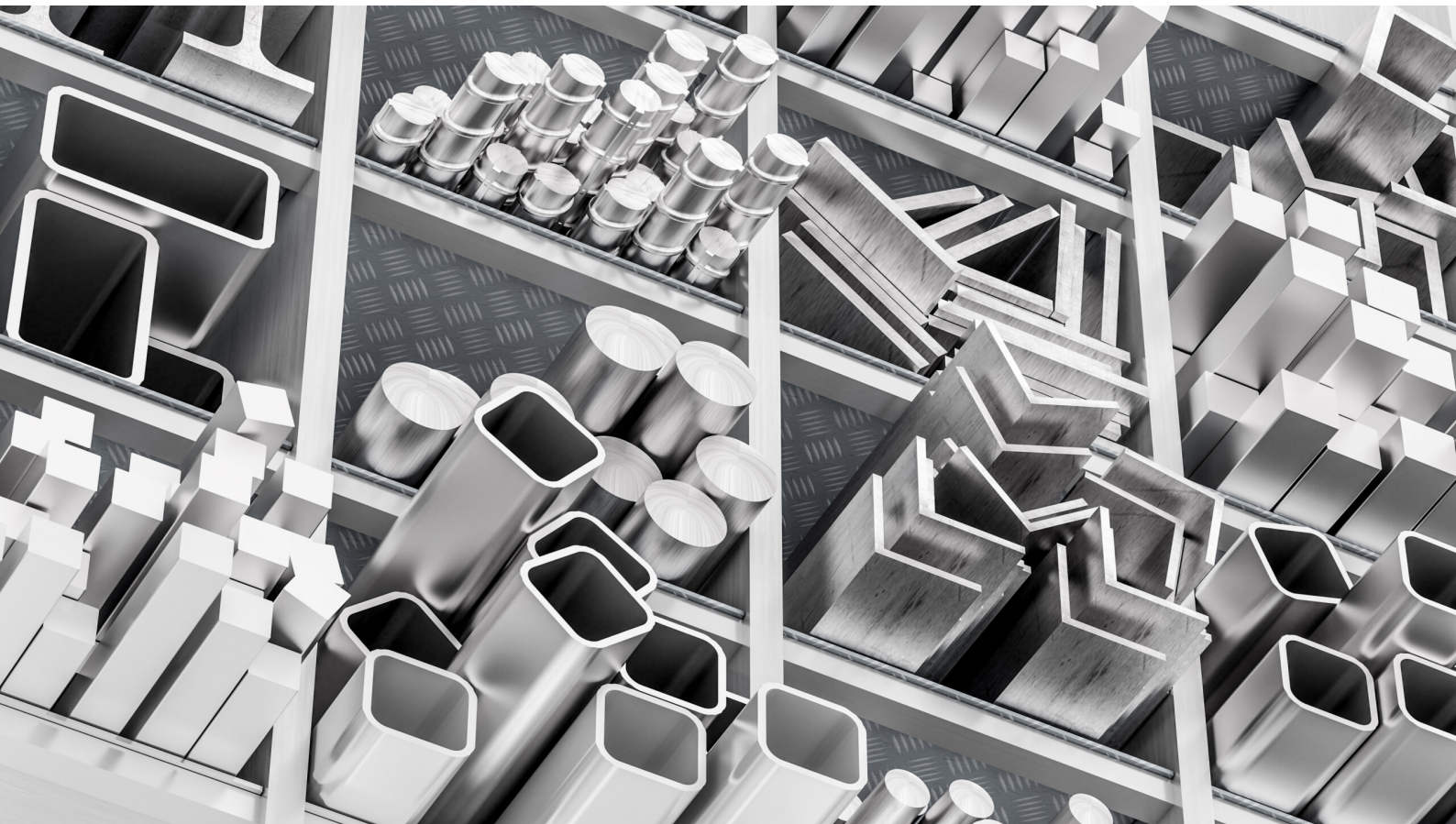


Fabricante de perfil de aluminio





Fabricante de perfil de aluminio

Fundada en 1991, esta empresa de fabricación de metal en venta es uno de los principales productores de perfiles de aluminio en Turquía. La empresa metalúrgica aterrizó en un área total de más de 40.000m2 cerca de Estambul.

Cuenta con 3 líneas de extrusión en escalas de 2750, 1850 y 1540 toneladas. La prensa de extrusión 2750 de la compañía es una de las prensas automáticas más grandes de la industria. Que puede producir perfiles templados de 310 mm de ancho y 13,4 metros de largo.

Con más de 20.000 toneladas de capacidad de producción por año. La empresa se dedica a la producción de perfiles estándar, perfiles sigma, perfiles para muebles, perfiles para LED/refrigeración y perfiles para energía solar.

Ventajas competitivas

La empresa tiene una fuerte estrategia de mitigación de riesgos mediante la diversificación de su base de clientes. Vende a través de empresas industriales y constructoras en toda Turquía (más de 20 países y más de 300 clientes en el extranjero)

Financiero

2016: 83 millones de liras turcas = \$9,940,727 USD
2017: 110 millones de liras turcas = \$ 13,174,458 USD
2018: 130 millones de liras turcas = \$ 15,569,814 USD
2019: 124M lira turca = \$14,851,207 USD

Margen EBITDA 13,00%

Datos claves

- En 2018, las exportaciones a América del Norte aumentaron drásticamente, representando casi el 50,00 % de las exportaciones totales
- Capacidad de Producción: 22.000 Tn
- Empleados: 250+

Certificados

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT e IFT ROSENHEIM.

Oportunidades

El consumo de aluminio primario ha crecido globalmente un 21,3% entre 2013 y 2017, reflejando el dinamismo del mercado downstream y la mayor penetración del metal. Se espera que el crecimiento de la demanda mundial de aluminio sea del 3,8% hasta 2021.

En 2019, el tamaño del mercado mundial del aluminio fue de 123,2 mil millones de dólares. El grupo de productos de barras, láminas y rollos representó el 26,7% del mercado mundial de aluminio.

TARGET PRICE

\$60,000,000

GROSS REVENUE

\$14,900,000

EBITDA

\$1,900,000

BUSINESS TYPE

Fabricación

ESTABLISHED

1991-04-13

COUNTRY

Turquía

BUSINESS ID

L#20210063

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