

Negocio Logístico Rentable Establecido





MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

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El Grupo opera en el sector del transporte, la logística y la manipulación de mercancías, prestando servicios integrados y personalizados para satisfacer las necesidades de diversos sectores industriales;

- Dispone de una red nacional con numerosas plataformas logísticas y puntos de distribución estratégicos; la oferta incluye soluciones de mensajería urgente, transporte multimodal y gestión avanzada de la cadena de suministro;
- Se presta especial atención a la sostenibilidad medioambiental, con inversiones en vehículos eléctricos y de GNL.

Evolución posterior

- El Grupo pretende ampliar su red mediante adquisiciones estratégicas por un importe mínimo de 25 millones de euros, asociaciones con operadores líderes y el desarrollo de nuevos centros logísticos, tanto a nivel sectorial como geográfico.
- Prevé una evolución significativa de su oferta tecnológica, con la introducción de plataformas digitales avanzadas y la integración de soluciones de inteligencia artificial, aumentando la eficiencia global, reduciendo los costes de alquileres y personal, y aumentando el EBITDA;
- El grupo, gracias a estas inversiones y a la reorganización de las fuentes de financiación, que permitirá ahorrar una parte considerable de los costes de las cargas financieras y mejorar el PFN, aspira a un objetivo de facturación de 300 millones de euros en los próximos tres años.

La cartera de clientes incluye empresas medianas y grandes, que operan en sectores como el manufacturero, el minorista y el farmacéutico; el Grupo ayuda a los clientes a optimizar los costes logísticos mediante sistemas digitalizados y análisis de flujos;

- Existen soluciones específicas para industrias con necesidades concretas, como las de productos perecederos y productos de alto valor;
- Colabora con grandes operadores del mercado y proveedores estratégicos para garantizar la eficacia, puntualidad y calidad de las entregas en toda la cadena de suministro.

Principales Financieros

	2020	2021	2022	2023	2024
REVENUE	30 - 40 mln €	35 - 50 mln €	50 - 60 mln €	60 - 70 mln €	90 -110 mln €
EBITDA	5 - 8%	5 - 8%	5 - 8%	5 - 8%	4 - 7 %

TARGET PRICE
\$ 125,000,000

GROSS REVENUE
\$ 100,000,000

EBITDA
\$ 5,500,000

BUSINESS TYPE
Empresa de logística

COUNTRY
Italia

BUSINESS ID
L#20250837

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