

Negocio Logístico Rentable Establecido





Negocio Logístico Rentable Establecido

El Grupo opera en el sector del transporte, la logística y la manipulación de mercancías, prestando servicios integrados y personalizados para satisfacer las necesidades de diversos sectores industriales;

- Dispone de una red nacional con numerosas plataformas logísticas y puntos de distribución estratégicos; la oferta incluye soluciones de mensajería urgente, transporte multimodal y gestión avanzada de la cadena de suministro;
- Se presta especial atención a la sostenibilidad medioambiental, con inversiones en vehículos eléctricos y de GNL.

Evolución posterior

- El Grupo pretende ampliar su red mediante adquisiciones estratégicas por un importe mínimo de 25 millones de euros, asociaciones con operadores líderes y el desarrollo de nuevos centros logísticos, tanto a nivel sectorial como geográfico.
- Prevé una evolución significativa de su oferta tecnológica, con la introducción de plataformas digitales avanzadas y la integración de soluciones de inteligencia artificial, aumentando la eficiencia global, reduciendo los costes de alquileres y personal, y aumentando el EBITDA;
- El grupo, gracias a estas inversiones y a la reorganización de las fuentes de financiación, que permitirá ahorrar una parte considerable de los costes de las cargas financieras y mejorar el PFN, aspira a un objetivo de facturación de 300 millones de euros en los próximos tres años.

La cartera de clientes incluye empresas medianas y grandes, que operan en sectores como el manufacturero, el minorista y el farmacéutico; el Grupo ayuda a los clientes a optimizar los costes logísticos mediante sistemas digitalizados y análisis de flujos;

- Existen soluciones específicas para industrias con necesidades concretas, como las de productos perecederos y productos de alto valor;
- Colabora con grandes operadores del mercado y proveedores estratégicos para garantizar la eficacia, puntualidad y calidad de las entregas en toda la cadena de suministro.

Principales Financieros

	2020	2021	2022	2023	2024
REVENUE	30 - 40 mln €	35 - 50 mln €	50 - 60 mln €	60 - 70 mln €	90 -110 mln €
EBITDA	5 - 8%	5 - 8%	5 - 8%	5 - 8%	4 - 7 %

TARGET PRICE

\$ 125,000,000

GROSS REVENUE

\$ 100,000,000

EBITDA

\$ 5,500,000

BUSINESS TYPE

Empresa de logística

COUNTRY

Italia

BUSINESS ID

L#20250837

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM