

Contratista general estadounidense de 25 años





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Esta empresa de 25 años ubicada en el norte de Florida se especializa en servicios públicos subterráneos, desarrollo de sitios comerciales e infraestructuras civiles como excavaciones, movimientos de tierra, demoliciones, limpieza y proyectos de concreto. Business también proporciona pavimentos, carreteras, bordillos y aceras de asfalto de calidad con una garantía de mano de obra de un año.

Los ingresos aumentaron un 170 % en 2023 a 23,5 millones de dólares, mientras que su EBITDA ajustado creció un 190 % a 10,4 millones de dólares. La empresa comienza 2024 con una cartera de pedidos de más de 20 millones de dólares, lo que indica que el crecimiento reciente continuará, mientras que durante los últimos cuatro años el negocio ha experimentado una evolución constante tanto en ventas como en rentabilidad.

Con una base de clientes diversa que no tiene concentración de ventas, la mayor parte del trabajo se realiza en el mercado comercial por elección, aunque la empresa también está aprobada para trabajar en proyectos gubernamentales.

Disponible para su compra, el lugar de trabajo actual es un conjunto de dos instalaciones excelentes que suman un total de 3400 pies cuadrados. Ubicado en 5.3 acres, que cuenta con salas de oficina, un área de almacenamiento para herramientas, además de un amplio patio para vehículos y equipo de construcción incluido por más de \$6 millones.

Hay 100 empleados no sindicalizados, muchos de los cuales han estado allí durante mucho tiempo, que probablemente permanecerán después de la compra, ya que el propietario está dispuesto a quedarse después de la transición si esa es la preferencia del comprador.

TARGET PRICE

\$24,000,000

GROSS REVENUE

23427000

EBITDA

10575000

BUSINESS TYPE

Servicios

FF&E

¡\$7,600,000 con \$2,600,000 de FF&E nuevo comprados en 2022!

INVENTORY

\$980,000

REASON FOR SELLING

Acercándose a la jubilación y/o persiguiendo otros intereses

COUNTRY

Estados Unidos

BUSINESS ID

L#20240670

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